



Cargo

We make things move.

DB Cargo Nederland N.V.

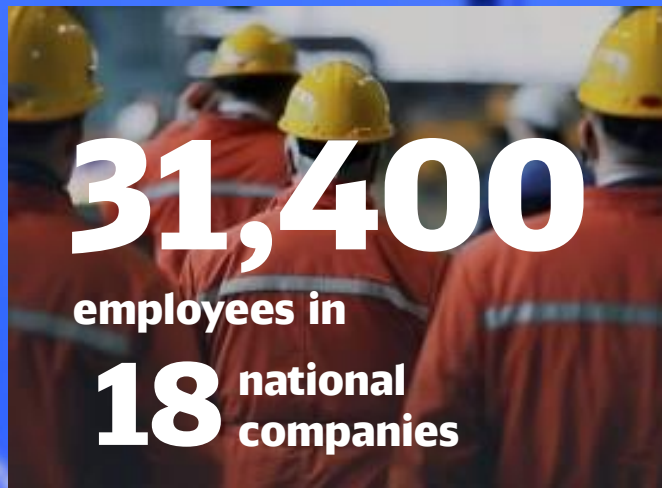
August | 2024

DB Cargo AG in figures

As at: 2024



Cargo



31,400
employees in
18 national
companies



3,600
trains per day



377 km
average distance
transported



198
million of
tonnes of freight
transported



74,500
million tonnes km
per year



2,536
locomotives

79,000
freight wagons



EUR 5,582
million in revenue

17%
market share in Europe

[6]

Strong USP: Our European network

Your benefits at a glance:

- Comprehensive Europe-wide access
- Transport possible without own private siding in combination with railports
- High-frequency, reliable connections
- Usable also for small batch sizes
- Industry solutions available for the special service requirements of individual industries

More information is available at: netzwerk.dbcargo.com > Shuttle

Railnet

- DB Cargo network
- DB Cargo subsidiary
- Port
- DBrailnet Germany
- DBrailnet Denmark
- DBrailnet France
- DBrailnet Italy
- DBrailnet Netherlands
- DBrailnet Poland
- DBrailnet Southeastern Europe



Our Shuttle services

Your benefits at a glance:

- Fast and reliable rail solution for your cargo
- Specialists help you to plan and transport your cargo
- A complete logistics solution, tailored to your needs
- Numerous additional services bookable along the transport chain
- Cost-effective and environmentally friendly transport

Shuttle

- DB Cargo network
- DB Cargo subsidiary
- Port
- DBzeebrugge-shuttle (D, BE)
- DBmediterranean-shuttle (D, ES, F, AT, HU)
- DBantwerp-rhine-shuttle (D, NL, BE)
- Alsace-shuttle (D, FR)
- Burghausen-shuttle (D, NL, BE)
- Direktverbindungen

More information is available at:
**netzwerk.
dbcargo.com**
> Shuttle

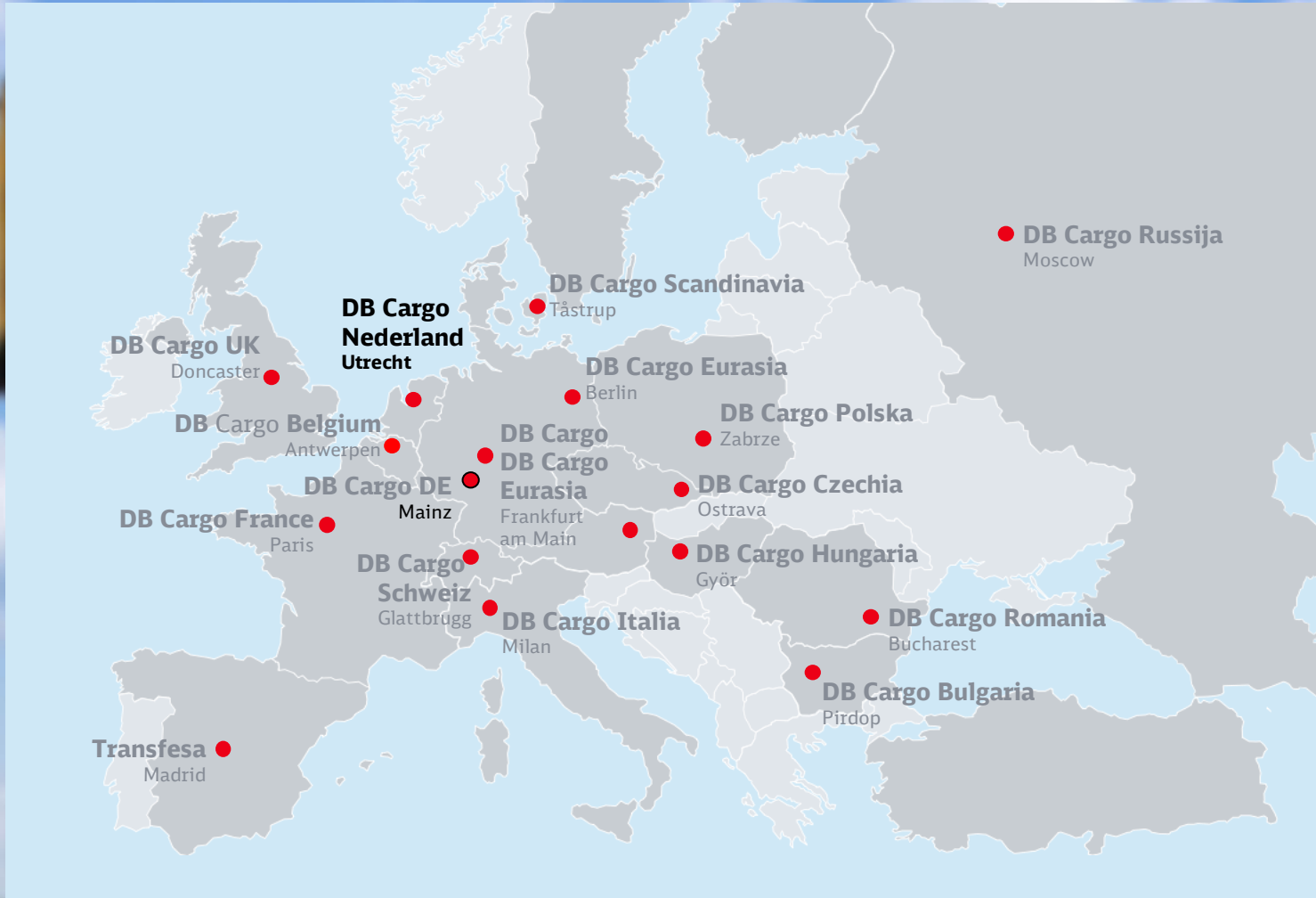


Business unit Netherlands

At a glance



Cargo



Nanouke van 't Riet
CEO



Jan Jansen
Head of International
Sales Netherlands

About us

- 100% subsidiary of DB Cargo AG, Europe's largest freight railway undertaking
- DB Cargo NL is the former freight division of NS which was acquired by DB in 2000
- Our mission: offering safe and reliable rail transport to and from the Netherlands

DB Cargo Nederland N.V. in figures

As at: 2023



[6]

Your strong logistics partner along the supply chain

Transports

Core products

- Single wagon transport
- Blocktrain transport
- Exceptional transport (bulky goods, heavy cargo)
- Intermodal transport
- Railports

Our customers

Strong foothold in markets

- Chemical industry
- Agricultural
- Ore
- Coal
- Steel

Our USP

- Strong domestic railnet
- Great accessibility to ports
 - Amsterdam
 - Rotterdam
 - Vlissingen
 - Terneuzen
 - Delfzijl
 - Moerdijk

Our services

Integrated logistics solutions in cooperation with competent partners:

- Rail transportation in Europe as an element of combined transport
- Transshipment and rail terminal services
- Pre-carriage and onward carriage for intermodal rail transport
- Provision of equipment
- Load unit-related services
- Depot Services

Railnet Netherlands - At a glance



Cargo

All benefits at a glance

- Six daily services between the Netherlands and Germany
- Direct daily connections from industrial regions
- multiple domestic connections with high service frequencies
- Door-to-door logistics using railports in a dense rail network
- Usage of 100% green electricity
- Strong foothold in the chemical industry
- Own presence to all seaports and service via central hub Kijfhoek

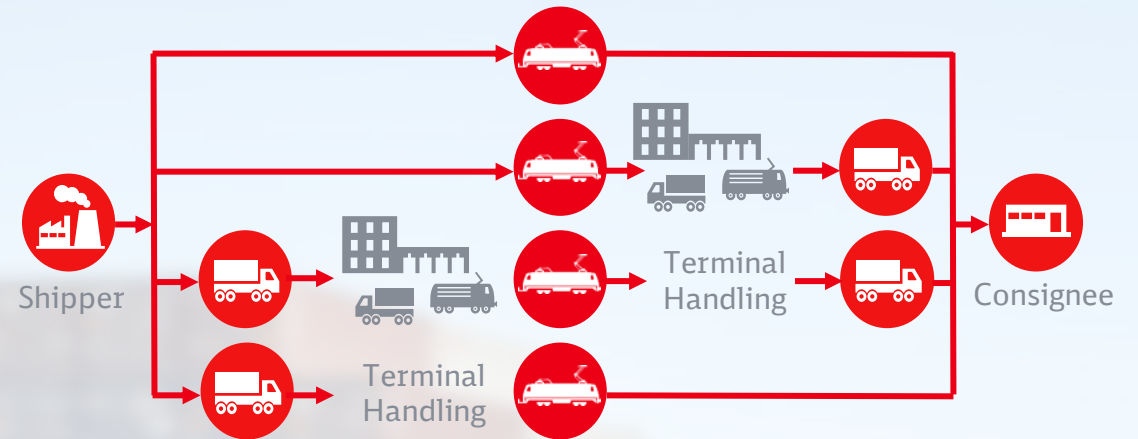


Railnet Netherlands - Dutch Ports

Your benefits

Own presence at all sea ports:

- Amsterdam
- Rotterdam
- Vlissingen
- Moerdijk
- Delfzijl
- Terneuzen



Wide ranging services

- Combines advantages of road, water and rail transportation
- Enables handling of different commodities
- Enhances the overall flexibility
- Offers value added services
- Enables the integration of the eco-friendly rail

Ports & Services

Port of Rotterdam

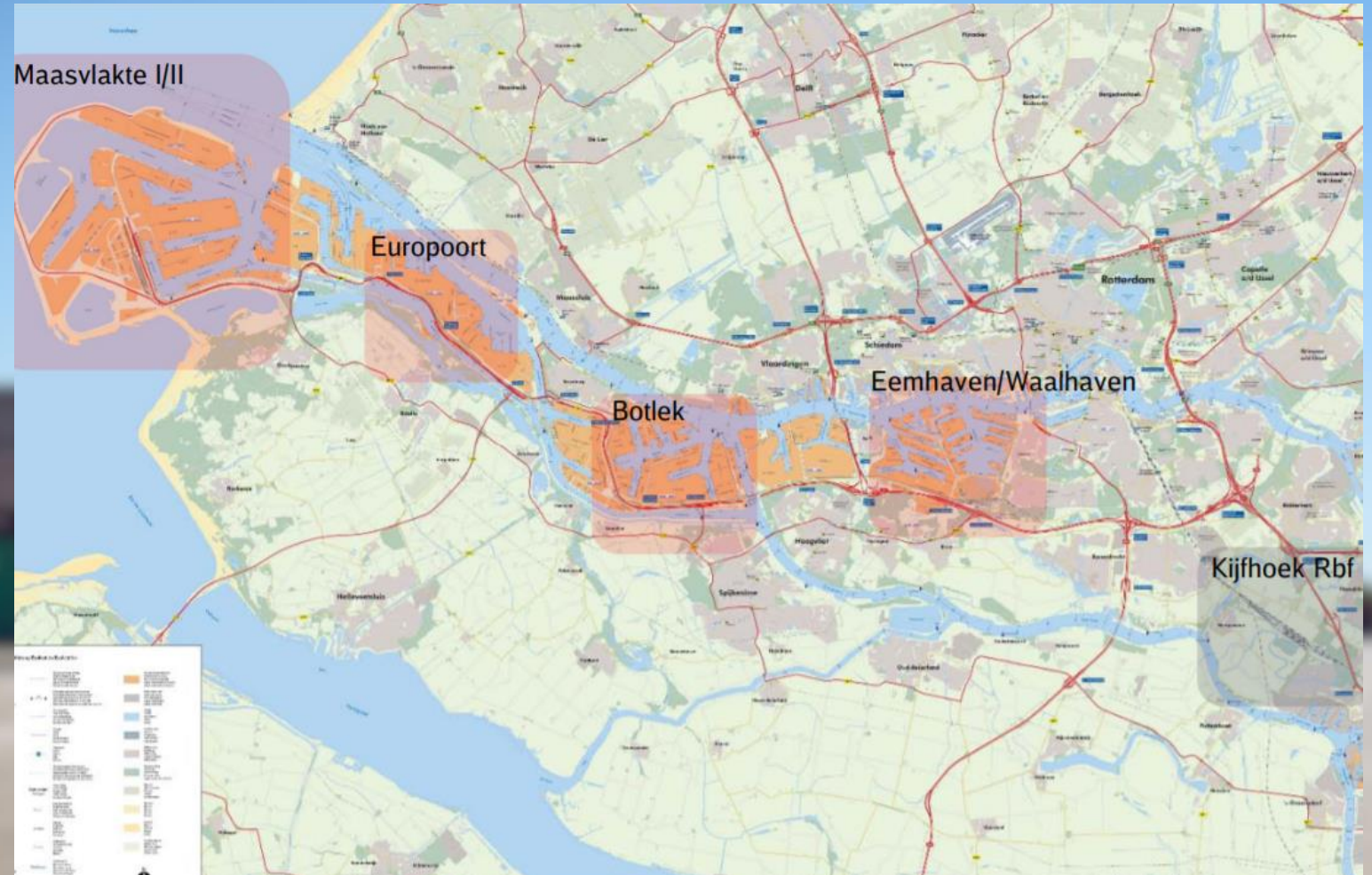
Your benefits

Fast connection to Europe's largest port with

- Container terminals
- Container depots
- Intermodal transportation
- Reefer containers

Handling of

- Dry, liquid & break Bulk
- LNG
- Agrofood
- Manufacturing Sector
- RoRo



Rail Ports & Terminals– Rail Service Center Rotterdam

Your benefits

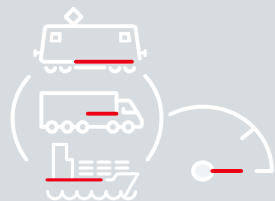
- Accessibility to the oldest intermodal RAIL terminal
- East exit for Hinterland rail traffic; West exit for Maasvlakte rail traffic
- 10 hec. rail facilities with 2 separate rail modules
- 12 hectare dedicated Storage facilities
- Capacity / handlings
 - Daily avg. of 800 rail related handlings daily
 - Avg. of 505 external truck related handlings
 - Handling of 30 trains on avg. per day



Partner for your Full Loads: Reliable, smart and environmentally friendly solutions



Cargo



Full load competence in all modes

Road/intermodal/rail/shortsea – single mode or combined as element of door-to-door Full Load supply chain



Strength and reliability

Of a leading global logistics group combined with proximity and know-how of a solution expert



Enabling green solutions

Combining the unique ecological footprint of rail freight with the flexibility of trucks

Full Load Solutions

The m² coil system offers numerous logistical advantages



At the time market launch, it can also be used temporarily in Gelsi connecting services with a payload of up to 60 tonnes

The m² coil system is the best intermodal coil container for use on the rails on the market.

Connection of customers without GLA: dense network of **terminals** as transshipment points in addition to the railport network

Container logistics unit: Container handling as well as intralogistical advantages such as short term buffering and stackability

Payload: Higher payload compared to direct truck traffic due to the 44-ton regulation in the follow-up of the CT

Product handling: Keyboard security enables continuous load securing für rail and road without tension belts

Eco Solutions – fulfilling the role of an Eco-pioneer



Cargo

DBeco neutral

- **CO2 compensation** for unavoidable CO2 emissions, e.g. covering the first and last mile with lorries
- Compensation of CO2-emissions by purchase of **climate certificates**
- Worldwide and also available at non-electrified routes
- Pre- & on-carriages at road supplement to **DB Eco Plus**

DBeco plus

- Transports with **100% renewable power** through Germany, Austria and the Netherlands
- CO2 avoiding green electricity from renewable energy sources
- **verified** by TÜV, the German Technical Inspection Agency
- Customers receive a **certificate** with the avoided amount of CO2 emissions

Field Sales Account Managers in The Netherlands



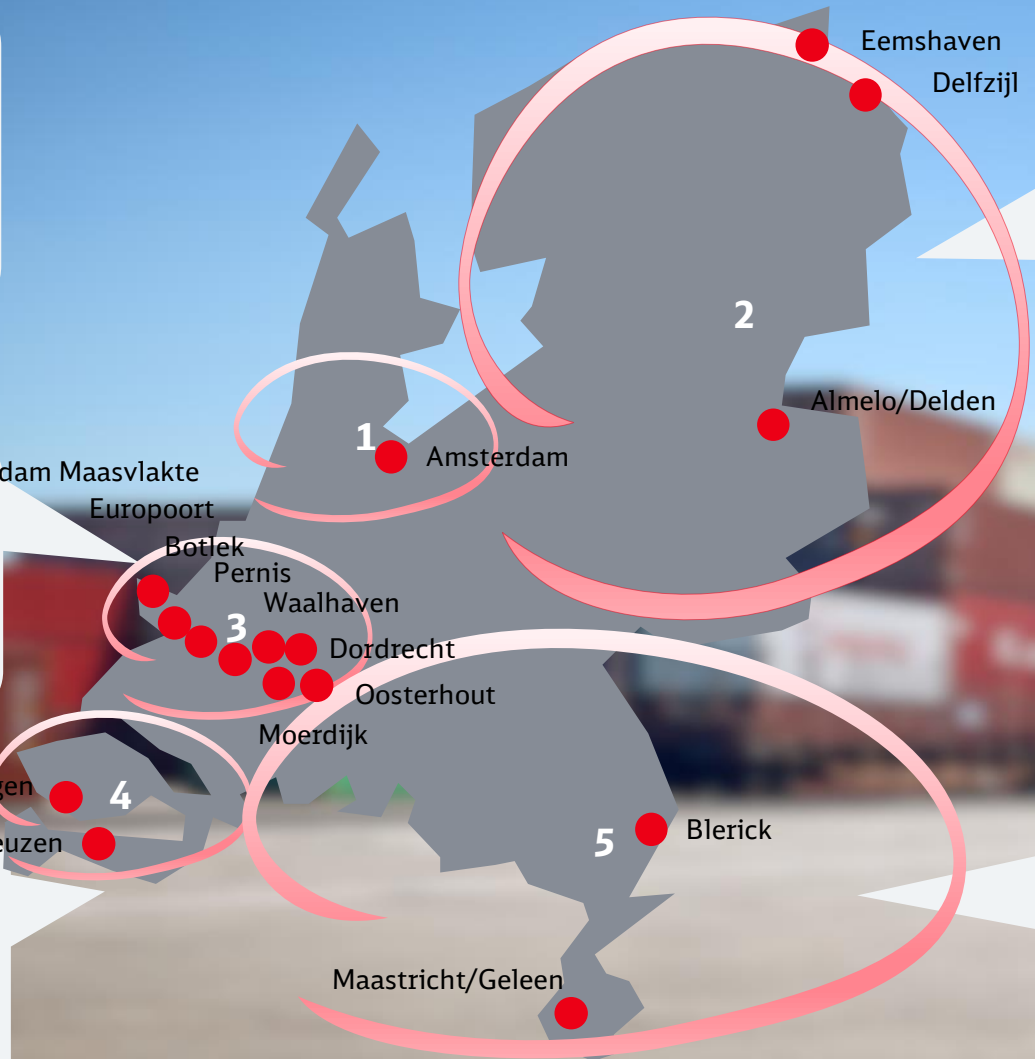
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