



Cargo

Freight belongs on rail

DB Cargo Nederland N.V.

March 2025 | Utrecht

With Strong Rail towards a sustainable future

For the climate



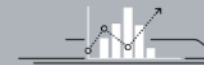
Thanks to the volume we transport at DB Cargo, 7 million fewer tons of CO₂e emissions are generated each year

For people



Rail freight transport takes traffic off the road and reduces externalized costs (accidents, road construction, etc.) by EUR 3 billion each year

For the economy



As the backbone of Germany industry, we connect all the different economic centers

For Europe



We serve our customers on-site in 17 European countries and China

The climate targets can only be achieved with shift traffic to rail



Cargo

For the climate



- We're already replacing 22 million truck journeys every year
- We'll increase the modal share of rail freight transport to 25%
- With a strong rail freight transport, we can save 10.5 million tons of CO₂e every year

For people



- We're making rail transport quieter, which benefits people, animals and the environment
- We run 3,600 trains a day (60% of which are international), ensuring supply lines which provide food, energy and raw materials continue flowing across Europe
- We are reducing the burden on the roads by 30 million trucks through increasing the modal share of rail

The climate targets can only be achieved with shift traffic to rail



Cargo

For the economy



- We're the backbone of Germany's core industries
- We connect business locations in Europe and all the way to Asia
- Our industry experts enable us to offer customised solutions to all industries from a single source

For Europe



- Our corridors and direct connections allow us to connect all of Europe's economic centers
- We offer customers comprehensive access to our European network starting from a single wagonload or container – with no private siding required
- As of today, 60% of all of our transports are already pan-European

DB Cargo in figures as of 2023

31,400
employees

18
countries

3,600
trains per day

5,582
million euros in revenue

2,536
locomotives

17%
market share in Europe

377
km average distance
transported

198
million tonnes of freight
transported

79,000
freight wagons

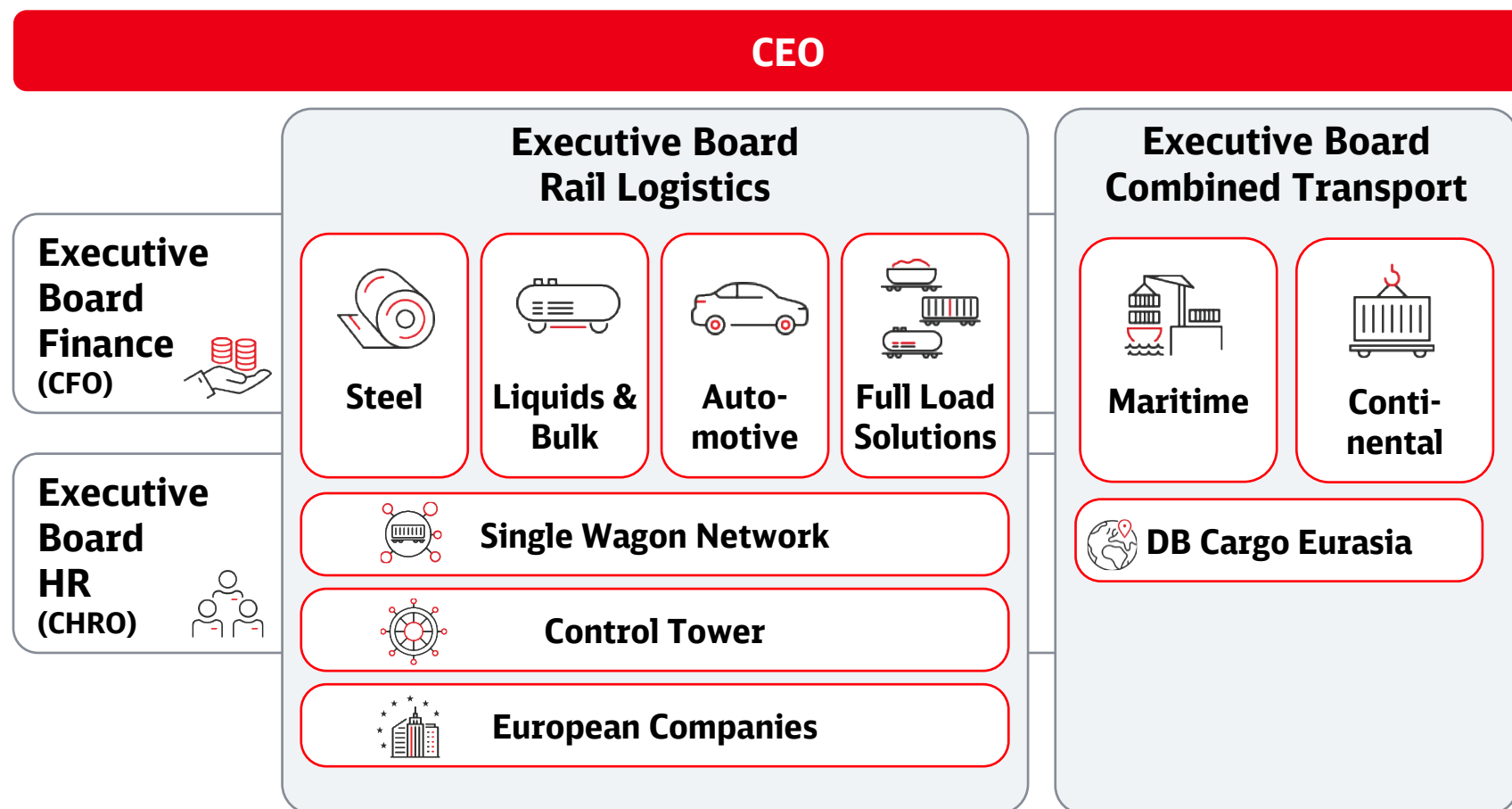
60%
cross-border
transportation

74,500
million of ton-kilometers

7
million tonnes of CO_{2e}
savings¹

(1) Compared to road transport

Positioned for the future: Efficient and market-oriented structure for industry-wide success



Focus on your requirements:
We respond quickly and specifically to your needs

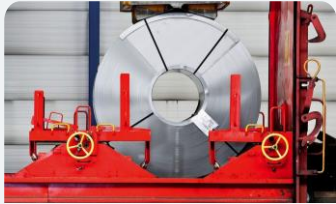
Clear responsibilities:
Your sector has a dedicated contact person with full accountability

Tailor-made solutions:
Smaller units enable individual and flexible offerings

Increased transparency:
Clear structures ensure comprehensible and efficient processes

Our six independent business units operate flexibly and efficiently, providing tailored solutions for your industry

Rail Logistics



Steel

- Steel and other metals
- Raw materials
- Scrap metal



Liquids & Bulk

- Mineral oil
- Chemicals
- Fertilizers
- Building materials
- Agriculture
- Thermal coal



Automotive

- Finished vehicles
- Vehicle components



Full Load Solutions

- Consumer goods
- Pulp & Paper
- Military
- Waste disposal
- Timber
- Clay
- Railway construction

Combined Transport



Continental

- Focus on terminal-to-terminal-transport



Maritime

- Operator with focus on port-to-door

We are Europe's No. 1 company for European freight transport



Market share in rail freight transport in Europe



Largest network



Industry expertise



Customized product solutions



Innovation



Most sustainable transport sector

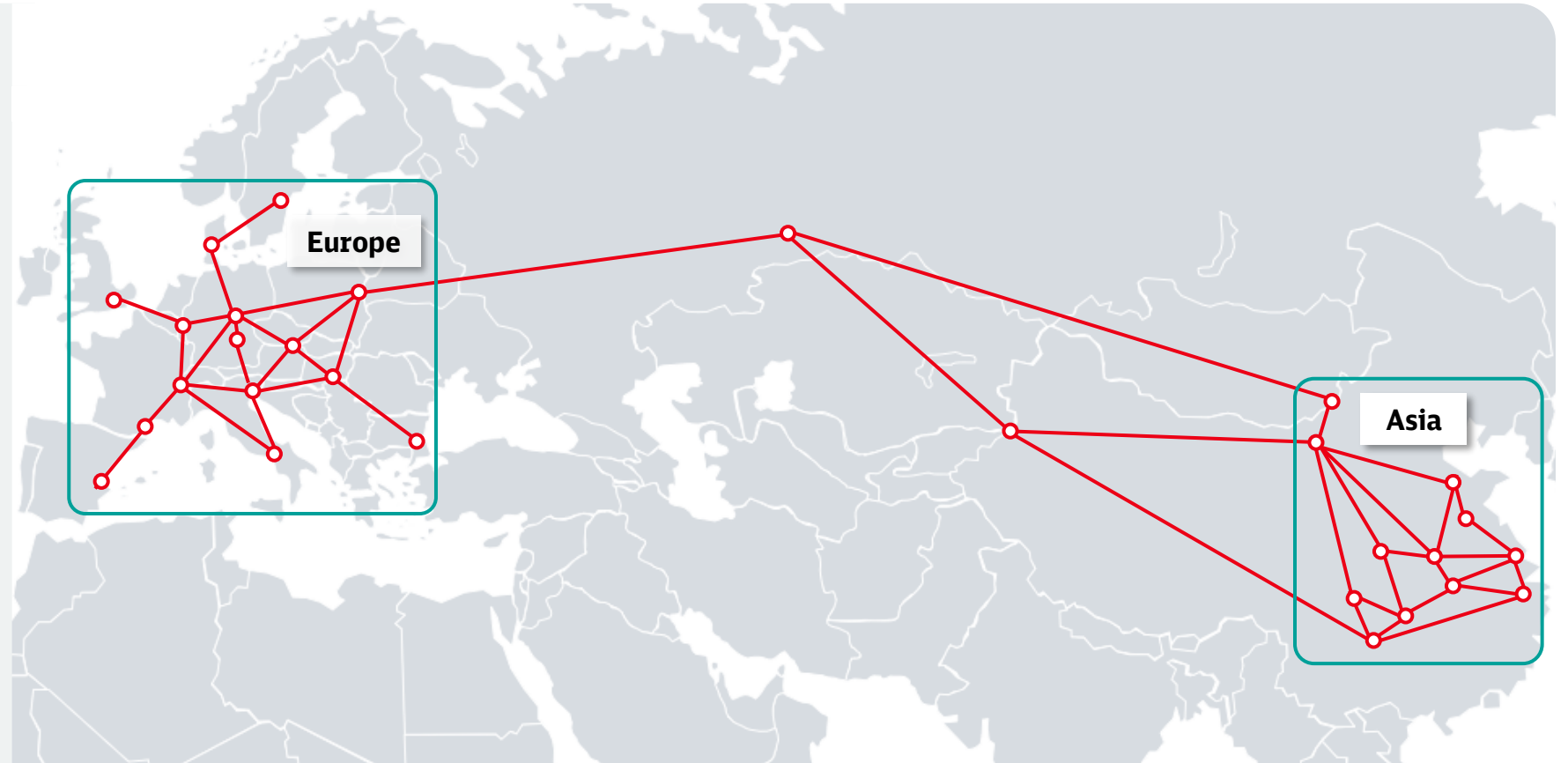


We create connections: Strong networks in Europe and all the way to Asia



































Your benefits with our international solutions:

- **We offer flexible transport solutions** and combine road, rail, intermodal, Eurasia and short sea as needed
- **We enable fast and reliable connections** thanks to 4,200 customer sidings with high frequency and flexibility
- **We operate the largest fleet**, delivering exceptional transport capacities



Our shuttle service: With customer-focused services, we ensure reliable transport throughout Europe

| Produkt | Relation | Segment |
|--|--|---|
| Antwerp-shuttle |   between Antwerp and the Ruhr region |   |
| Mediterranean-shuttle |   between Germany and Spain |  |
| Kecskemét-shuttle |   between Kornwestheim and Kecskemét |   |
| Alsace-shuttle |   between Eastern France and Offenburg |  |
| Burghausen-shuttle |   between southern and northern Germany |  |
| Power Railer |  connection to south-east Europe |   |
| Trailer Romania Xpress |   between Stuttgart and Romania |  |
| Slovakia-shuttle |   between Germany and Slovakia |  |
| Slovenia-shuttle |   between Germany and Slovenia |  |
| Pulp Sprinter |   network solution in seaport hinterland transport |  |

Your benefits with our shuttle products

- **Scheduled and reliable transport** through fixed timetables and high frequencies on international routes
- **Fast transit times** through direct connections without transshipment and optimized transport chains



Wagonload transport



Combined transport

We are present in many European countries to guarantee you a first-class international service



Your benefits from our global network:

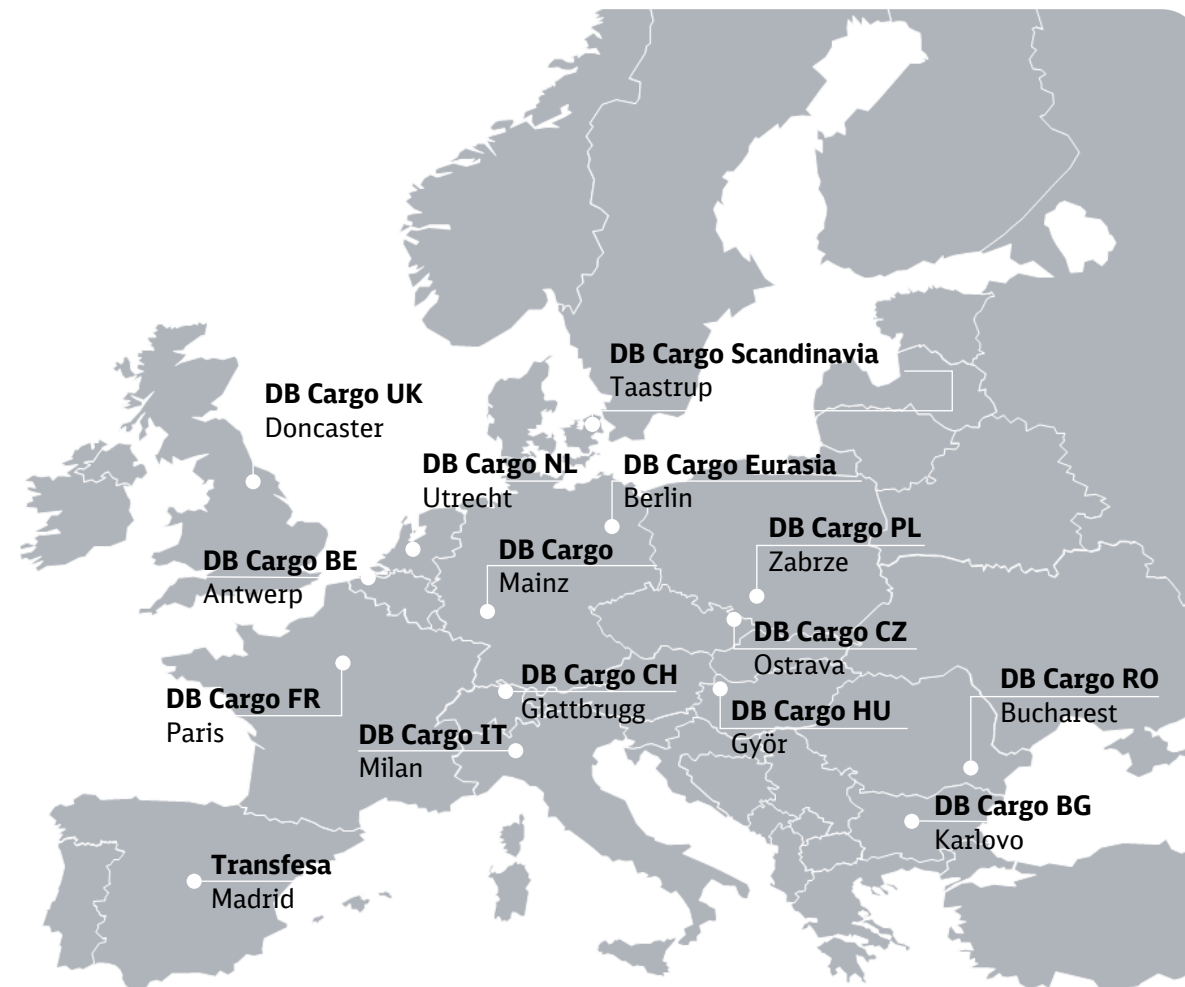
- With our network of **16 national companies**, we offer local expertise for your global transportation needs
- Together, we are active in **18 countries** for you

European company DB Cargo Nederland N.V.




Nanouke van 't Riet
CEO/COO


- 100% subsidiary of DB Cargo AG, Europe's largest freight railway undertaking with 575 employees and a revenue of €111 million
- DB Cargo NL is the former freight division of NS which was acquired by DB in 2000
- Our mission: offering safe and reliable rail transport to and from the Netherlands




DB Cargo Netherlands at a glance



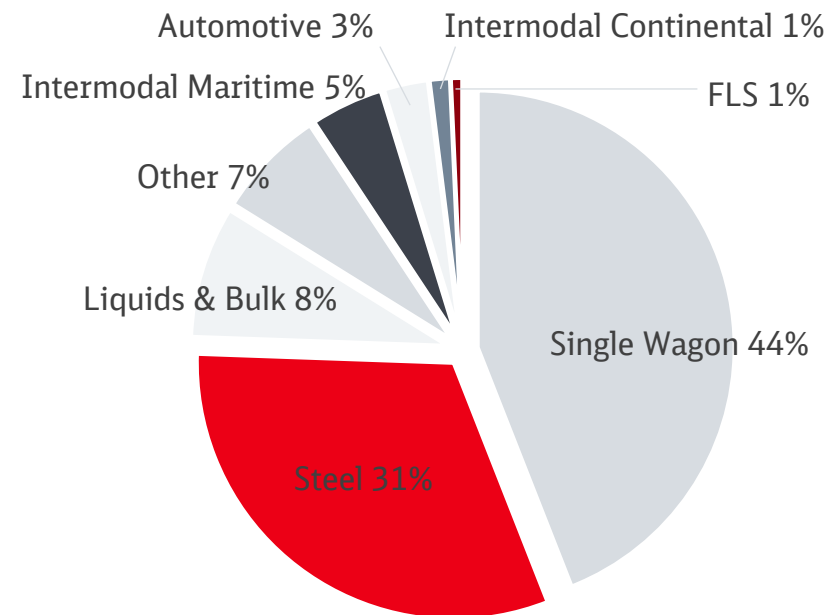
 2.6 mio train km p/y

 39 diesel locs

 75 int. drivers
180 nat. drivers

Core products

- Single wagon transport
- Blocktrain transport
- Intermodal transport
- Exceptional transport
- Local services



**DB Cargo Netherlands:
we go the extra mile!**

- Comprehensive domestic rail network with nationwide coverage with great accessibility to the harbours
- Exceptional safety standards
- Expertise in handling specialized transports
- Extensive experience and proven ability to develop and optimize traffic concepts

Railnet Netherlands - At a glance

All benefits at a glance

- Six daily services between the Netherlands and Germany
- Direct daily connections from industrial regions
- multiple domestic connections with high service frequencies
- Door-to-door logistics using railports in a dense rail network
- Usage of 100% green electricity
- Strong foothold in the chemical industry
- Own presence to all seaports and service via central hub Kijfhoek
- Provision of equipment



Railnet Netherlands - Dutch Ports



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Your benefits

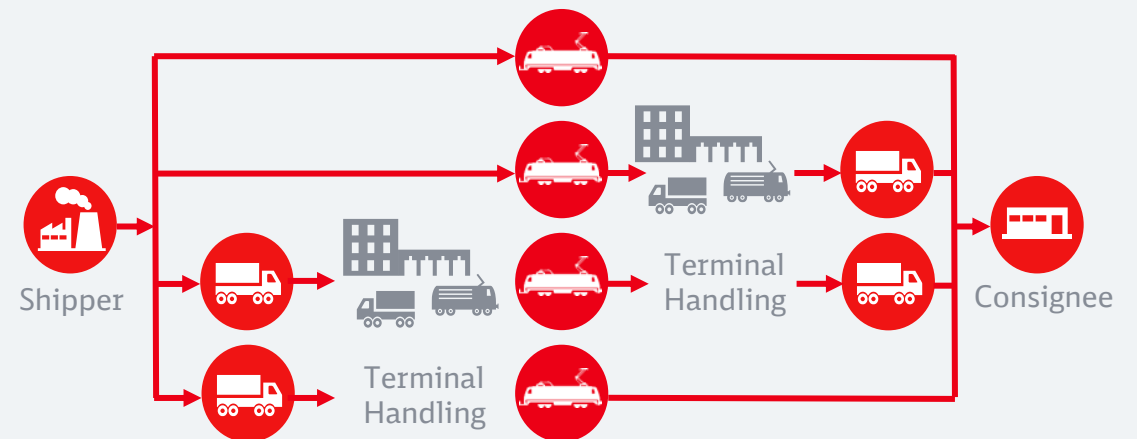
Own presence at all sea ports:

- Amsterdam
- Rotterdam
- Vlissingen
- Moerdijk
- Delfzijl
- Terneuzen



Wide ranging services

- Combines advantages of road, water and rail transportation
- Enables handling of different commodities
- Enhances the overall flexibility
- Offers value added services
- Enables the integration of the eco-friendly rail



Ports & Services

Port of Rotterdam

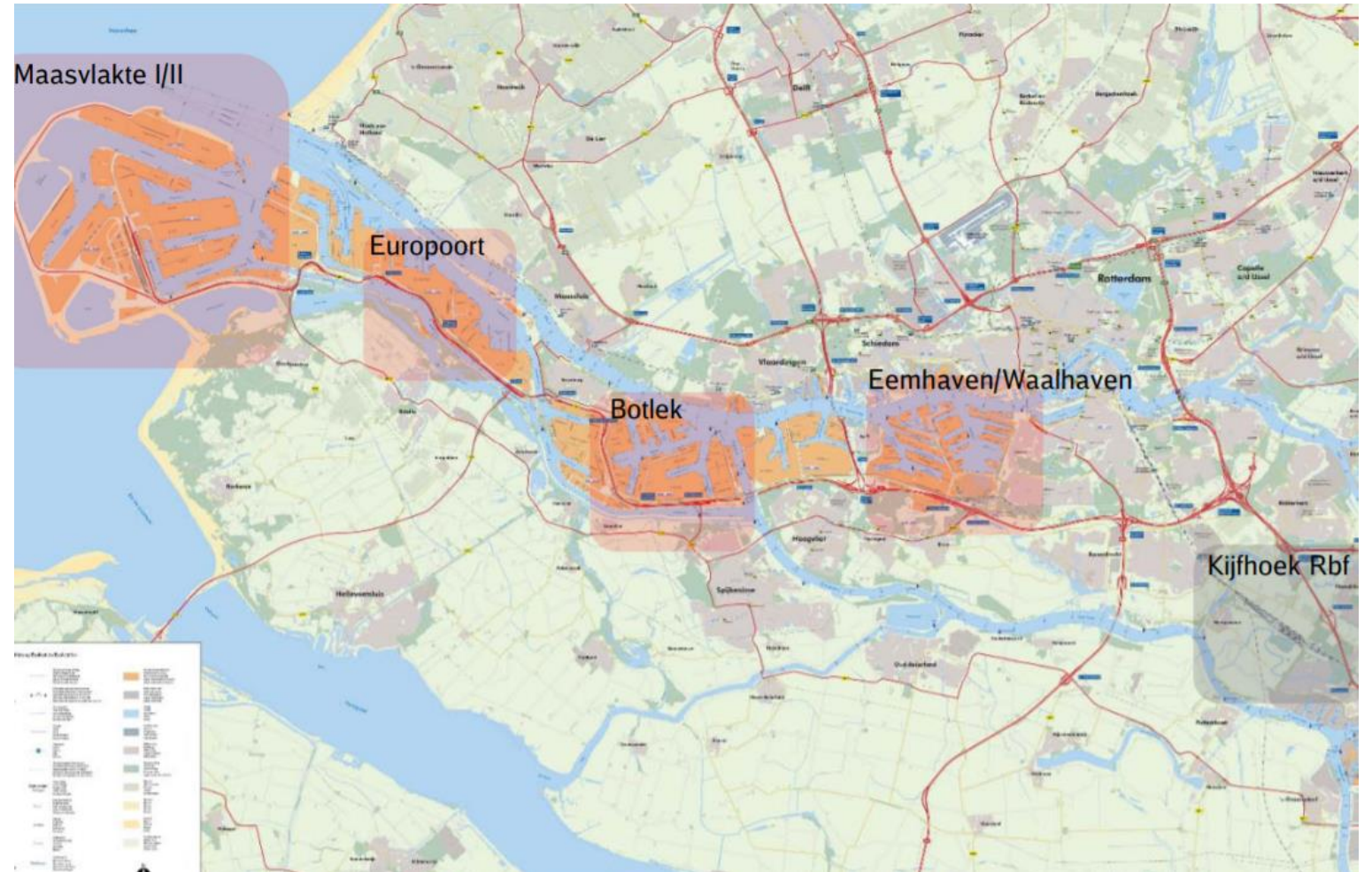
Your benefits

Fast connection to Europe's largest port with

- Container terminals
- Container depots
- Intermodal transportation
- Reefer containers

Handling of

- Dry, liquid & break Bulk
- LNG
- Agrofood
- Manufacturing Sector
- RoRo



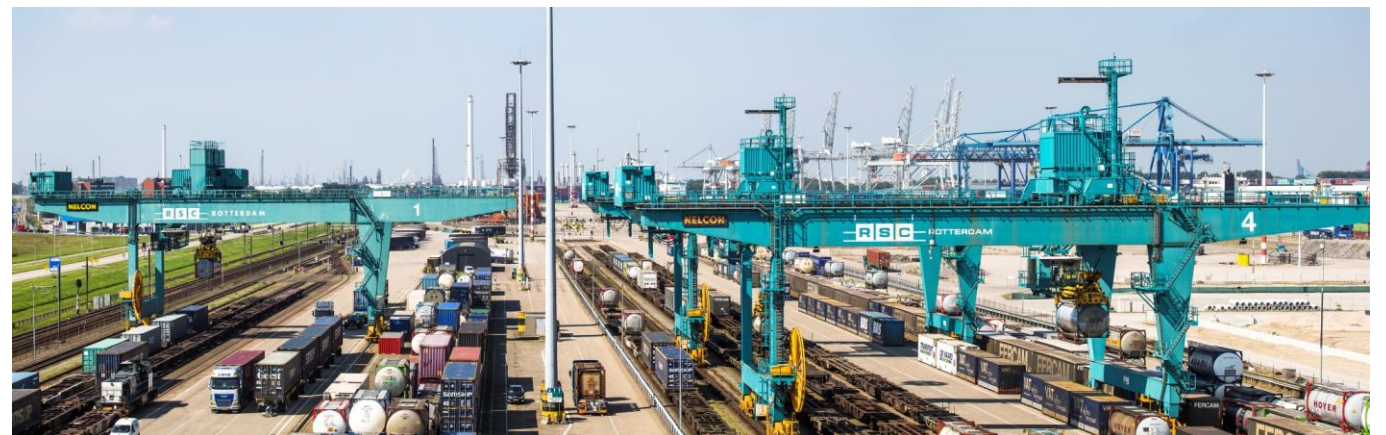
Rail Ports & Terminals– Rail Service Center Rotterdam



Cargo

Your benefits

- Accessibility to the oldest intermodal RAIL terminal
- East exit for Hinterland rail traffic;
West exit for Maasvlakte rail traffic
- 10 hec. rail facilities with 2 separate rail modules
- 12 hectare dedicated Storage facilities
- Capacity / handlings
 - Daily avg. of 800 rail related handlings daily
 - Avg. of 505 external truck related handlings
 - Handling of 30 trains on avg. per day



Key developments and ambitions in DB Cargo Nederland



Cargo



- Developing robust and lean concepts with fewer interfaces together with international partners
- Increasing our international driver capacity
- Increasing flexibility in spot request
- Open for co-operation in last mile services

Full Load Solutions: We are the experts in full truck loads. One strong team for international, sustainable logistics solutions: Door-to-door from a single source



Your benefits

- **70 years of logistics know-how** as an independent freight forwarder
- **Profound expertise** in all modes of transport
- **Intermodal network** in Europe
- Complete solutions for the **Eurasian corridor**
- **Multimodal logistics centers** for your contract logistics
- **Special, heavy load** and **large-scale projects** from a single source



1,000

Employees
in 20 countries



300

charter trucks and **500**
intermodal trailers for your full
loads



16,000





own freight wagons in
operation

With green electricity, electrification, phasing out diesel, and the decarbonization of heating, we will achieve climate neutrality by 2040

Our goal:

Climate neutrality
by
2040

Four levers on the path to climate neutrality:

| | | | | |
|--|--|--|--|---|
| | | | Increasing the share of renewable energy |  |
| | | | Expansion of electrification |  |
| | | | Phasing out diesel |  |
| | | | Entering the decarbonization of heating |  |

DB Cargo is an eco-pioneer and is driving forward decarbonization in the transport sector



We are ecological pioneers...

- DB Cargo has reduced its CO₂e-emissions by almost 30% in the last 5 years alone, three times faster than the transport sector
- The share of biofuel HVO (already 12.9 million liters) in the total fuel volume has risen to 33% within 3 years



...and decarbonizing our customers' supply chain

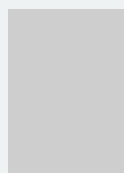
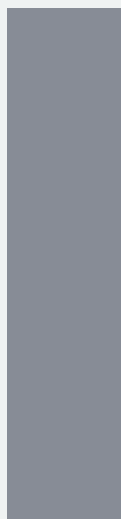
- By supporting our customers in achieving their climate goals and establishing a positive brand image
- By providing precise CO₂e-data for their own climate monitoring

With DB Cargo and sustainable rail into a climate-friendly future



Rail is the most sustainable means of transport

Emissions in g CO₂e/tkm



-80% to -100% CO₂e

Climate+
DB Cargo¹

DB Cargo stands for sustainable rail freight transport

7 Mio. t
CO₂e savings per
year²

50%
lower external
costs²



22 Mio.
trucks journeys
avoided annually

52
trucks are replaced by
1 train

(1) 100% Renewable power and HVO (2) Compared to trucks

With Climate+, we offer our customers the most sustainable combination for avoiding CO₂e-emissions



100% renewable power on electric routes

- For rail transport in DE, AT, NL, PL and CZ incl. compensation for upstream chain emissions
- TÜV-certified



HVO on non-electric routes

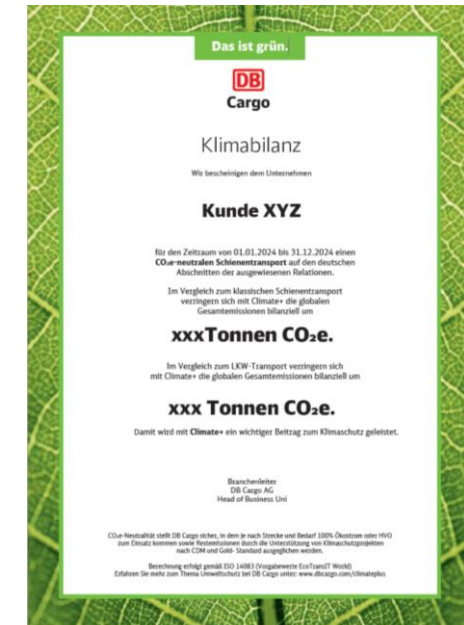
- Avoidance of around 90% CO₂e through the biofuel HVO
- For rail transport in DE, IT and UK



Compensation of CO₂e-emissions

- Available worldwide and also on non-electrified routes
- First- and last mile on the road

Customers receive a certificate stating the amount of CO₂e emissions avoided or offset



We protect the environment and save energy with sustainable initiatives



Cargo



Use of HVO in Germany

DB Cargo relies on Hydrotreated Vegetable Oil (HVO) as a sustainable biofuel for railways in Germany

- Made from vegetable oils and waste materials
- Up to 90% less CO₂e emissions
- No technical adaptations to locomotives required
- Contributes to improving the environmental footprint



Decarbonization our fleet

Conversion of existing vehicles and procurement of new hybrid and bi-mode locomotives.

Dual-mode locomotives

- Utilize eco-friendly rail electricity and diesel power when needed


Hybrid locomotives

- Store energy from braking in batteries



LEADER - Train drivers save energy

The LEADER driver assistance system helps our train drivers to steer trains through various route profiles and special operating scenarios in the best, most energy-efficient way possible (*)

(*)  Co-financed by the Connecting Europe Facility of the European Union

The right link2rail eService for every customer requirement



| eService | Function |
|-------------------------|--|
| Empty Wagon | Empty wagon orders including status feedback |
| Order | Create transport order (one- and two stage) with overviews of all orders and order codes |
| Track&Trace | Transparency of the current consignment status including transport history |
| Train Management | Triggering cancellation /orders for block trains, e.g. with the help of order templates, monitoring train programs and tracking block trains |
| Geofence Control | Location and standing time of freight wagons in the customer siding |
| Recycling | Coordination of supply and demand with transparent planning and simplified supply management of shipment quantities |
| Invoice | View, organize and download invoices |

Contact



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